

#### ONEIA Pecha Kucha

May 26<sup>th</sup>, 2017 | Andrew White | CEO

## Forward-Looking Statements

Statements in this presentation, to the extent not based on historical events, constitute forward-looking statements. Forward-looking statements include, without limitation, statements evaluating market and general economic conditions, and statements regarding future-oriented costs and expenditures. Investors are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date thereof. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially. Such risks and uncertainties with respect to the company include the effects of general economic conditions, actions by government authorities, uncertainties associated with legal proceedings and negotiations, competitive pricing pressures and misjudgements in the course of preparing forward-looking statements.

### Renewable Natural Gas (RNG) Market



**Landfill Gas** 

950 sites in N.A.



Farm & Food Biogas

250 current sites in N.A.



Wastewater
Treatment Plant
Biogas

1,270 sites in N.A.

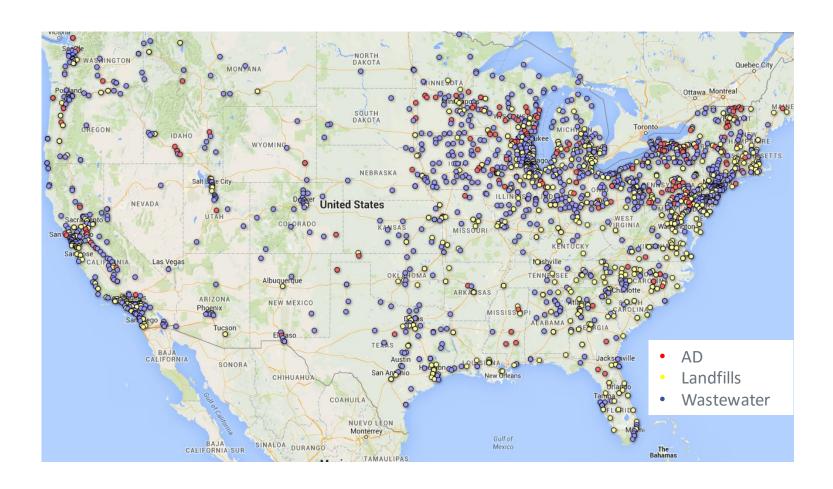
Characteristics of Addressable North American Market:

• Modest size/capacity of each site (20 m<sup>3</sup>/hr to 1,000 m<sup>3</sup>/hr)

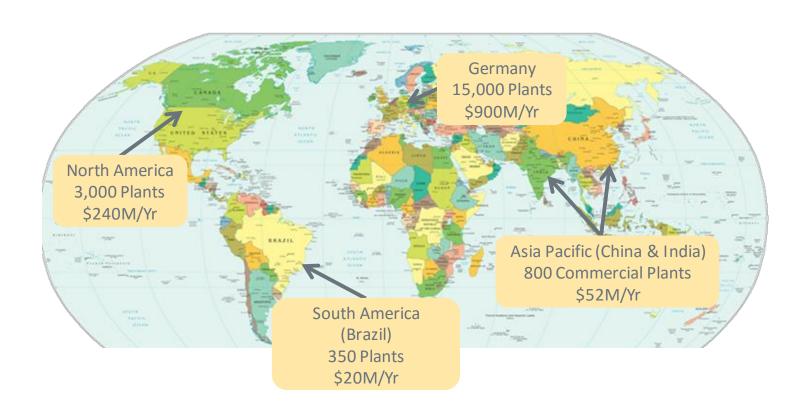
## **Ontario** Biogas Sites



#### U.S. Renewable Natural Gas Sites



## \$3.5 Billion Global RNG in 2018



Frost & Sullivan "World Biological Waste-to-Energy Plant Market" April 2010 BCC Research "Biorefinery Technologies: Global Markets" November 2013

# Hydrogen Sulfide in RNG



Dirty RNG



Clean RNG

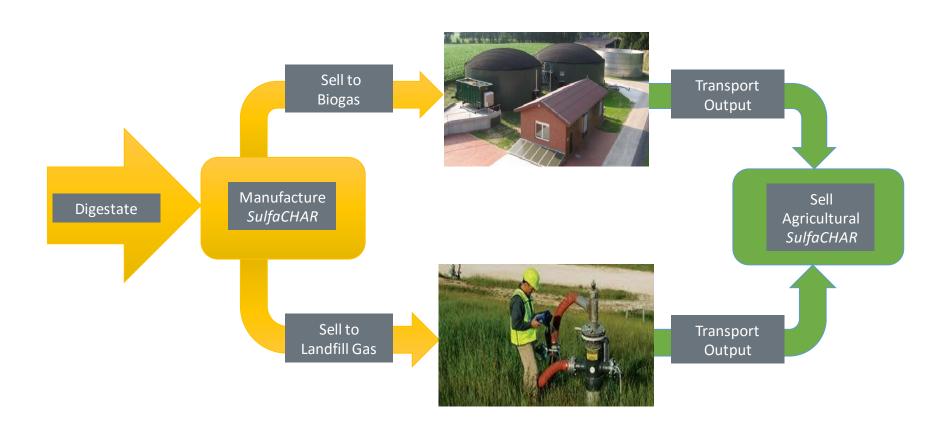
## Digestate Value-Add?







# SulfaCHAR Lifecycle



# Digestate





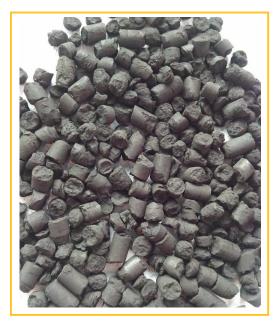


## **SulfaCHAR** Production



### **SulfaCHAR**

#### The "Brita Filter" for Renewable Natural Gas



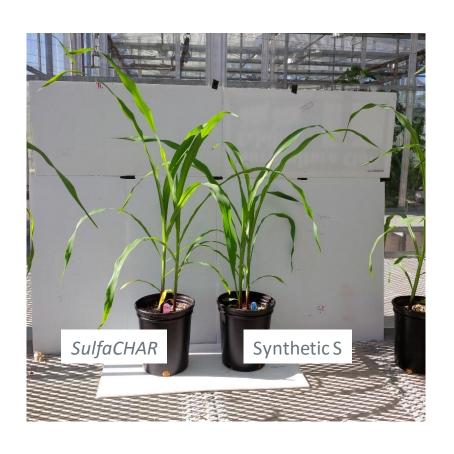
**SulfaCHAR** 

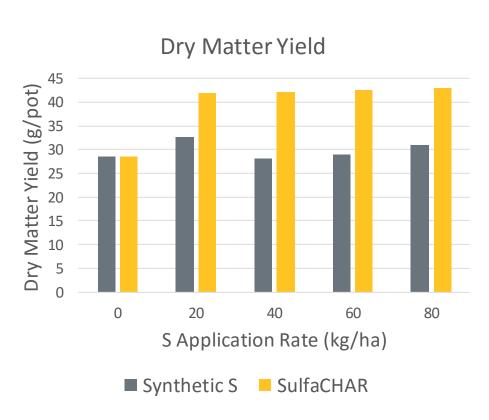


SulfaCHAR Vessels

"CHAR Technologies provides its customers with a cost-effective, convenient and zero-waste method of cleaning renewable natural gas."

## **SulfaCHAR** For Agriculture

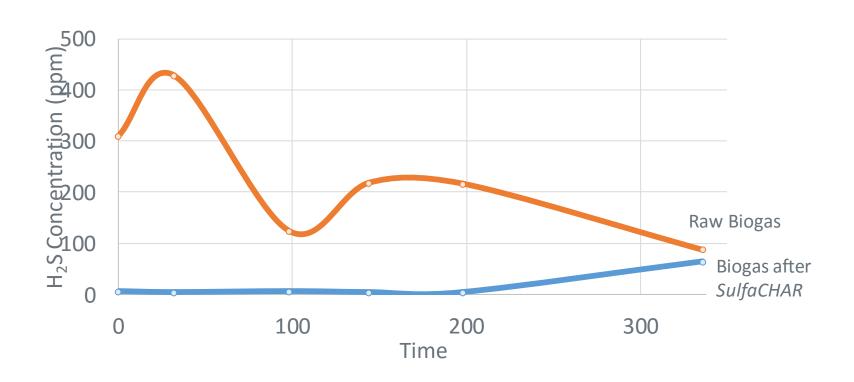




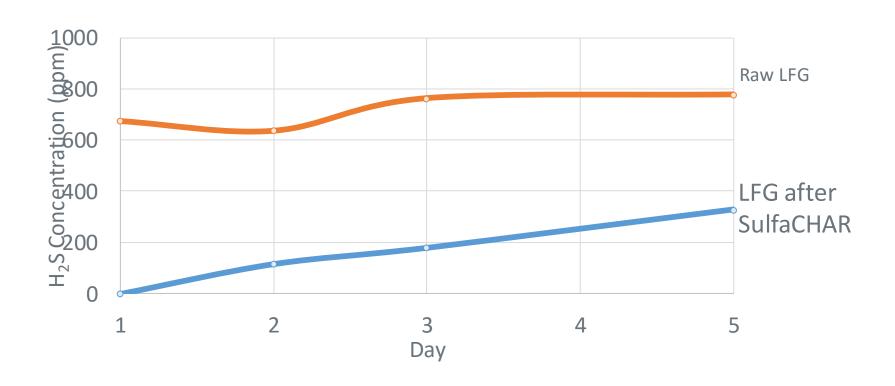
## **Site** Trials



## Cambridge Biogas Pilot

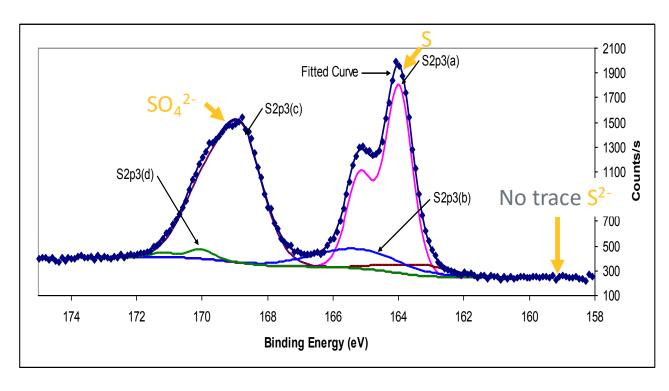


## Michigan Landfill Pilot



#### End Sulfur Products —

#### X-Ray Photoelectron Spectroscopy



All  $H_2S$  is converted to sulfur (S) and sulfates ( $SO_4^{2-}$ ). If any  $H_2S$  was present ( $S^{2-}$ ), it would show up at a binding energy of approximately 159 eV, but there is no count.

#### **Partners**





















Federal Economic Development Agency for Southern Ontario





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